

FINANCIAL STATEMENTS

With Independent Auditor's Report

June 30, 2018 and 2017

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## Table of Contents

	Page
Independent Auditor's Report	1
Financial Statements	
Statements of Financial Position	2
Statements of Activities	3
Statements of Functional Expenses	4
Statements of Cash Flows	5
Notes to Financial Statements	6-9



## **INDEPENDENT AUDITOR'S REPORT**

Board of Directors Affinity Mentoring Grandville, Michigan

#### **Report on the Financial Statements**

I have audited the accompanying statements of financial position of Affinity Mentoring (a nonprofit organization), as of June 30, 2018 and 2017, the related statements of activities, functional expenses and cash flows for the years then ended and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

My responsibility is to express an opinion on these financial statements based on my audits. I conducted my audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that I plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, I express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

#### Opinion

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Affinity Mentoring of June 30, 2018 and 2017 and the changes in its net assets, functional expenses and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

## **Emphasis of Matter**

The accompanying financial statements are those of Affinity Mentoring, an organization controlled by Mars Hill Bible Church, and are not those of the primary reporting entity. Consolidated financial statements of Mars Hill Bible Church, 20 Liters, Affinity Mentoring and Grand Rapids HQ as of June 30, 2018 and 2017 and for the years then ended with an independent auditor's report are to be issued separately.

H Quit

Wyoming, Michigan December 5, 2018

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## Statements of Financial Position

	June	2 30,			
	 2018	2017			
ASSETS					
Cash	\$ 63,168	\$	63,391		
Accounts receivable	10,221		2,528		
Prepaid expenses	 650		-		
	 74,039		65,919		
Property and equipment					
Website development	8,588		8,588		
Accumulated depreciation	(5,499)		(2,636)		
	 3,089		5,952		
Total Assets	\$ 77,128	\$	71,871		
LIABILITIES AND NET ASSETS					
Liabilities					
Accounts payable	\$ 17,932	\$	18,703		
Accrued payroll	 3,503		3,430		
Total Liabilities	 21,435		22,133		
Net Assets					
Unrestricted					
Undesignated	22,320		25,064		
Designated	8,933		202		
Investment in property and equipment	 3,089		5,952		
	34,342		31,218		
Temporarily Restricted - Note 5					
Family engagement, mentor recruitment, screening					
and training and staff support	 21,351		18,520		
Total Net Assets	 55,693		49,738		
Total Liabilities and Net Assets	\$ 77,128	\$	71,871		

See accompanying notes and independent auditor's report

## Statements of Activities

	For the Years Ended June 30,												
			2018			2017							
			Temporarily				Ter	nporarily					
	Unrestricte	d	Restricted	Total		Unrestricted		Restricted		Total			
SUPPORT AND REVENUE													
Contributions - Note 5	\$ 183,01	8	\$ 40,000	\$	223,018	\$	199,254	\$	25,000	\$	224,254		
Special event income	51,48	30	-		51,480		49,253		-		49,253		
Gifts in kind	50,52	23			50,523		34,096		-		34,096		
Total Support and Revenue	285,02	21	40,000		325,021		282,603		25,000		307,603		
RECLASSIFICATIONS													
Net assets released for satisfaction													
of purpose restrictions - Note 5	37,10	59	(37,169)				6,480		(6,480)				
EXPENSES													
Program services	182,39	94	-		182,394		175,621		-		175,621		
Management and general	57,10	66	-		57,166		33,946		-		33,946		
Fund-raising	79,50	)6			79,506		48,298				48,298		
Total Expenses	319,00	56			319,066		257,865		-		257,865		
Change in Net Assets	3,12	24	2,831		5,955		31,218		18,520		49,738		
Net Assets, Beginning of Year	31,22		18,520		49,738								
Net Assets, End of Year - Note 5	\$ 34,34	12	\$ 21,351	\$	55,693	\$	31,218	\$	18,520	\$	49,738		

See accompanying notes and independent auditor's report

## Statements of Functional Expenses

	For the Years Ended June 30,															
	2018								2017							
	F	Program	Mar	nagement	I	Fund- Raising		Total		Program Services		nagement	Fund-			
		Services	and	General	Ra							and General		Raising		Total
Salaries and wages	\$	103,802	\$	27,015	\$	31,553	\$	162,370	\$	100,894	\$	13,451	\$	20,181	\$	134,526
Pension plan contributions		2,179		567		662		3,408		1,556		208		311		2,075
Other employee benefits		18,933		4,927		5,755		29,615		14,289		1,905		2,858		19,052
Payroll taxes		7,564		1,967		2,299		11,830		7,330		977		1,466		9,773
Professional services - legal		-		-		-		-		-		693		-		693
Professional services - accounting		-		9,362		-		9,362		-		-		-		-
Professional services - other		1,212		2,952		984		5,148		3,262		10,210		3,262		16,734
Advertising and promotion		237		-		238		475		1,698		-		1,697		3,395
Office expenses		1,912		2,439		846		5,197		-		4,168		-		4,168
Information technology		3,482		1,236		1,755		6,473		2,850		861		1,292		5,003
Occupancy		21,097		5,490		6,413		33,000		9,957		1,328		1,991		13,276
Travel		498		130		151		779		1,087		145		217		1,449
Depreciation		1,431		-		1,432		2,863		1,318		-		1,318		2,636
Insurance		2,921		1,081		-		4,002		-		-		-		-
Program supplies		6,906		-		-		6,906		19,064		-		-		19,064
Events		10,220				27,418		37,638		12,316				13,705		26,021
Total Expenses	\$	182,394	\$	57,166	\$	79,506	\$	319,066	\$	175,621	\$	33,946	\$	48,298	\$	257,865

See accompanying notes and independent auditor's report

## Statements of Cash Flows

	For the Years Ended June 30,						
		2018		2017			
CASH FLOWS FROM OPERATING ACTIVITIES							
Change in net assets	\$	5,955	\$	49,738			
Adjustments to reconcile change in net assets to							
net cash (used) provided by operating activities:							
Contribution of property and equipment		-		(8,588)			
Depreciation		2,863		2,636			
Change in:							
Accounts receivable		(7,693)		(2,528)			
Prepaid expenses		(650)		-			
Accounts payable		(771)		18,703			
Accrued payroll		73		3,430			
Net Cash (Used) Provided by Operating Activities		(223)		63,391			
Change in Cash		(223)		63,391			
Cash, Beginning of Year		63,391		-			
Cash, End of Year	\$	63,168	\$	63,391			

## SUPPLEMENTAL INFORMATION

During the year ended June 30, 2017, AM's website was created via donated professional services having an estimated value of \$7,908, which was capitalized and is being depreciated over an estimated useful life of three years.

## Notes to Financial Statements

## June 30, 2018 and 2017

## 1. NATURE OF ORGANIZATION

Affinity Mentoring (AM) is a mentoring program to connect students with caring adults. The mentors meet the children at schools one hour per week to offer encouragement and improve students' academic skills, social-emotional skills and self-esteem. As the volunteer mentors enter into supportive and caring relationships with students, there is a transformation, beginning with simple changes in attitude and behavior that can truly change a child's life. AM was founded by Mars Hill Bible Church (MHBC) in April 2016.

AM was incorporated under the laws of the state of Michigan to operate as a charitable organization within the meaning of Section 501(c)(3) of the Internal Revenue Code (code). It is exempt from federal and state income taxes, and contributions by the public are deductible within the limitations prescribed by the code. AM has been classified as a public organization that is not a private foundation under Section 509(a) of the code.

AM's revenues consist primarily of contributions from donors.

### 2. SIGNIFICANT ACCOUNTING POLICIES

### BASIS OF ACCOUNTING

The financial statements have been prepared using the accrual basis of accounting. The preparation of financial statements in accordance with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from these estimates. The more significant accounting policies are summarized below.

#### CASH

Cash consists of a checking account and a credit card depository account. Balances in these accounts may at times exceed federally insured limits. AM has not experienced any losses in these accounts and management believes it is not exposed to any significant credit risk.

#### ACCOUNTS RECEIVABLE

Accounts receivable represents contributions received by MHBC for AM but not forwarded to AM before the fiscal year end.

#### PROPERTY AND EQUIPMENT

Property and equipment is reported at cost, estimated cost or fair value. Expenditures for property and equipment in excess of \$2,500 and having estimated useful lives of three years or more are capitalized at cost when purchased. Donated items are reported at their estimated fair values as of the date the gifts are received. Depreciation is reported using the straight-line method over the estimated useful lives of the assets. Depreciation expense was \$2,863 and \$2,636 for the years ended June 30, 2018 and 2017, respectively.

## Notes to Financial Statements

## June 30, 2018 and 2017

## 2. SIGNIFICANT ACCOUNTING POLICIES, continued

#### NET ASSETS

The financial statements report amounts by class of net assets as follows:

UNRESTRICTED NET ASSETS are those currently available for operational purposes under the direction of the board (undesignated net assets) and those designated by the board for specific use.

TEMPORARILY RESTRICTED NET ASSETS are those subject to donor-imposed stipulations that may or will be met either by actions of AM or the passage of time. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statements of activities as net assets released from restrictions. To date AM has received no temporarily restricted contributions.

PERMANENTLY RESTRICTED NET ASSETS result from contributions whose use is limited by donorimposed stipulations that neither expire by passage of time nor can be removed by actions of the AM board or its management. To date AM has received no permanently restricted contributions.

### SUPPORT AND REVENUE

Contributions are recorded when cash is received, unconditional promises are made or when ownership of donated assets is transferred. All contributions are considered available for unrestricted use unless specifically restricted by the donor or subject to legal restrictions. Contributions are reported as restricted support if they are received with donor stipulations that limit the use of donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statements of activities as net assets released from restrictions. Including grants totaling \$138,452 and \$175,251 from MHBC for the years ended June 30, 2018 and 2017, approximately 60 and 71 percent of contributions received by AM during the respective years ended June 30, 2018 and 2017 were received from the five highest donors.

Contributions of assets other than cash and services are reported at their estimated fair value. AM reports donations of property and equipment as unrestricted support unless the donor has restricted the donated asset to a specific purpose. Property and equipment donated with restrictions regarding their use and contributions of cash to acquire property are reported as restricted support. Absent any donor stipulations, these restrictions expire when the asset is acquired and placed in service, and a reclassification is made from temporarily restricted net assets to unrestricted net assets at that time.

All other revenues are recorded when earned.

## GIFTS IN KIND

During the years ended June 30, 2018 and 2017, AM received various donated items having an estimated value of \$15,763 and \$12,928, respectively. AM was provided with office space by MHBC having an estimated fair rental value of \$12,000 for both years ended June 30, 2018 and 2017. AM was provided with office space by a school having an estimated fair value of \$21,000 during the year ended June 30, 2018. During the year ended June 30, 2017, AM received and capitalized website development services provided by MHBC with an estimated fair value of \$7,908.

## Notes to Financial Statements

## June 30, 2018 and 2017

## 2. SIGNIFICANT ACCOUNTING POLICIES, continued

### CONTRIBUTED SERVICES

For the years ended June 30, 2018 and 2017, contributed services that require specialized skills are reflected in the statements of activities at their estimated fair value of \$1,760 and \$1,260, respectively. These services included graphic design, photography and musical performance for the year ended June 30, 2018 and graphic design for the year ended June 30, 2017.

During the years ended June 30, 2018 and 2017, 258 and 210 individuals served as volunteers, providing 7,620 and 6,280 hours of mentoring services on behalf of AM, respectively. For the years ended June 30, 2018 and 2017, management estimates the total value of volunteer services to be approximately \$175,260 and \$144,440, respectively. However, the value of these services is not reflected in the financial statements because the services do not meet the definition of donated professional services under generally accepted accounting principles. Volunteers participate in mentoring services.

#### FUNCTIONAL ALLOCATION OF EXPENSES

Expenses are reported when incurred. The cost of providing the various program services and supporting activities have been presented on a functional basis in the statements of activities. Accordingly, certain costs have been allocated among the program services and supporting activities, benefitting from those expenditures.

#### RECLASSIFICATIONS

Certain reclassifications, specifically changes in the functional allocation of expenses, have been made to the prior year's financial statements to conform to the current year presentation. These reclassifications had no effect on previously reported activities or net assets.

#### 3. PENSION

AM provides a 403(b) retirement plan for eligible employees. AM contributes the equivalent of 1 percent of salaries and wages for employees who work more than thirty hours per week and have been employed for at least six months.

In addition, AM matches 50 percent of employee contributions based on employee tenure as follows:

	Percent of
Years of Service	Compensation
6 months to 3 years	4
4 - 5 years	6
6 - 7 years	8
8 years or more	10

AM paid \$3,408 and \$2,075 for matching contributions during the years ended June 30, 2018 and 2017, respectively.

## 4. RELATED PARTY TRANSACTIONS

In addition to use of office space noted under Gifts-In-Kind above, MHBC provided grants to AM totaling \$138,452 and \$175,251 during the fiscal year ended June 30, 2018 and 2017, including \$10,221 and \$2,528 due to AM from MHBC at June 30, 2018 and 2017, respectively. Included in accounts payable at June 30, 2018 and 2017 is \$17,712 and \$18,135 due to MHBC, respectively.

## Notes to Financial Statements

#### June 30, 2018 and 2017

## 5. PRIOR YEAR CORRECTION

The financial statements as of and for the year ended June 30, 2017 have been retroactively restated to correct the omission of reporting temporarily restricted contributions and temporarily restricted net assets. Changes to the financial statements as of June 30, 2017 and for the year then ended are as follows:

			Ten	nporarily	
	Un	restricted	Re	stricted	 Total
Change in net assets for the year ended					
June 30, 2017 as originally reported	\$	49,738	\$	-	\$ 49,738
Correct contributions that should have been reported as temporarily restricted		(25,000)		25,000	-
Correct temporarily restricted net assets released for satisfaction of purpose restrictions during the year ended June 30, 2017		6,480		(6,480)	 
Change in net assets for the year ended June 30, 2017 as corrected and net assets at June 30, 2017 as corrected	\$	31,218	\$	18,520	\$ 49,738

#### 6. SUBSEQUENT EVENTS

Management has evaluated for potential recognition or disclosure in these financial statements subsequent events and transactions occurring through December 5, 2018, the date these financial statements were available to be issued. No such significant events or transactions were identified.